

Program Questions: Excelsior Jobs Program

- Q_41** Does this project predominantly involve any of the following activities at the project location, and will it meet the minimum job creation requirements OR the minimum job retention requirements in NYS? Please click on "Scoring Tips" for project activity definitions.
- (1) Manufacturing: minimum job creation = 10 net new jobs, OR minimum job retention = 10.
 - (2) Scientific research and development: minimum job creation = 5 net new jobs, OR minimum job retention = 25.
 - (3) Software development: minimum job creation = 5 net new jobs, OR minimum job retention = 25.
 - (4) Agricultural production or support; minimum job creation = 5 net new jobs, OR minimum job retention = 25.
 - (5) Back office operation: minimum job creation = 50 net new jobs, OR minimum job retention = 25.
 - (6) Distribution center: minimum job creation = 75 net new jobs, OR minimum job retention = 25.
 - (7) Music production: minimum job creation = 5 net new jobs, OR minimum job retention = 25.
 - (8) Entertainment company: minimum job creation = 100 net new jobs, OR minimum job retention = 25.
 - (9) The creation of at least 300 net new jobs in NYS and the investment of at least \$6 million at the project locations.
- Question Type: Threshold
 - Required: Yes
 - Answer Type: Yes/No
 - Scoring Tips:
- If the project activity does not meet one of the definitions as outlined, you are not eligible to participate in the Excelsior Jobs Program.
- Excelsior Jobs Program Project Activity Definitions http://esd.ny.gov/BusinessPrograms/Data/Excelsior/EJP_ProjectActivityDefinitions.pdf
- Q_1856** Are you a not-for-profit, municipality or public benefit corporation?
- Question Type: Threshold
 - Required: Yes
 - Answer Type: Yes/No
 - Scoring Tips:
- If you are a not-for-profit entity, municipality or public benefit corporation you are not eligible to participate in the Excelsior Jobs Program.
- Q_928** Project Street Address: if the project does not have a definite street address, please skip to "Project without a Street Address" below.
- Question Type: Location
 - Required: No
 - Answer Type: Short Answer
- Q_565** Project City
- Question Type: Location
 - Required: No
 - Answer Type: Short Answer
- Q_568** Project State
- Question Type: Location
 - Required: No
 - Answer Type: Single Choice Dropdown
 - Choice Options: AL,AK,AZ,AR,CA,CO,CT,DE,FL,GA,HI,ID,IL,IN,IA,KS,KY,LA,ME,MD,MA,MI,MN,MS,MO,MT,NE,NV,NH,NJ,NM,NY,NC,ND,OH,OK,OR,PA,RI,SC,SD,TN,TX,UT,VT,VA,WA,WV,WI,WY,AS,DC,FM,GU,MH,MP,PW,PR,VI
 - Default Answer: NY
- Q_572** Project Latitude
- Question Type: Location
 - Required: Yes
 - Answer Type: Decimal
 - Scoring Tips:
- For projects that span multiple locations, please enter the (latitude/longitude) of your organization's home or central office in New York State.
- [Click HERE to determine Latitude](#)
- [Click HERE for a secondary site to determine Latitude](#)
- Your latitude must be between +40 and +49.99.
- Q_573** Project Longitude
- Question Type: Location
 - Required: Yes
 - Answer Type: Decimal
 - Scoring Tips:
- For projects that span multiple locations, please enter the (latitude/longitude) of your organization's home or central office in New York State.
- [Click HERE to determine Longitude](#)
- [Click HERE for a secondary site to determine Longitude](#)
- Your longitude must be between -70 and -79.9.
- Q_1034** Project ZIP Code. (please use ZIP+4 if known)
- Question Type: Location
 - Required: No
 - Answer Type: Short Answer
 - Scoring Tips:
- To locate a Zip Code, click [HERE](#)
- Q_3527** US Congressional District where the project is located.
- Question Type: Location
 - Required: Yes
 - Answer Type: Single Choice Dropdown
 - Choice Options: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25,26,27
 - Scoring Tips:
- To determine the US Congressional District, click [HERE](#)
- Q_972** Project county or counties.
- Question Type: Location
 - Required: Yes

- Answer Type: Short Answer

Q_971 Project Without a Street Address: please enter a description of the project location. Include project starting/ending street addresses, cities & zip codes if applicable.

- Question Type: Location
- Required: No
- Answer Type: Short Answer

Q_184 NYS Assembly District where the project is located. (please enter a number between 1 and 150 that represents your Assembly District)

- Question Type: Location
- Required: Yes
- Answer Type: Integer
- Scoring Tips:

Click [HERE](#) to determine your Assembly district.

Q_190 NY Senate District where the project is located. (please enter a number between 1 and 63 that represents your Senate District)

- Question Type: Location
- Required: Yes
- Answer Type: Integer
- Scoring Tips:

Click [HERE](#) to determine your Senate district.

Q_550 If you are a DBA, what is your DBA name?

- Question Type: Basic
- Required: No
- Answer Type: Short Answer

Q_556 Select an applicant ID type from the list below that you normally use to identify your organization on application forms.

- Question Type: Basic
- Required: Yes
- Answer Type: Multi Choice
- Choice Options: Charity Reg #, Duns Number, Federal Tax ID Number, NYS Unemployment Insurance Tax Number, Social Security Number, NYS Vendor Identification Number (SFS)
- Scoring Tips:

Applicants will be required to provide the specified ID number upon request by the funding agencies.

Q_551 Applicant Street Address

- Question Type: Basic
- Required: Yes
- Answer Type: Short Answer

Q_552 Applicant City

- Question Type: Basic
- Required: Yes
- Answer Type: Short Answer

Q_553 Applicant State

- Question Type: Basic
- Required: Yes
- Answer Type: State Dropdown

Q_554 Applicant ZIP Code. (please use ZIP+4 if known)

- Question Type: Basic
- Required: Yes
- Answer Type: Short Answer
- Scoring Tips:

To look up a zip code, click [HERE](#).

Q_651 Applicant Telephone Number, (please include area code)

- Question Type: Basic
- Required: Yes
- Answer Type: Phone

Q_555 Applicant Email Address

- Question Type: Basic
- Required: Yes
- Answer Type: Email

Q_547 Contact First Name

- Question Type: Basic
- Required: Yes
- Answer Type: Short Answer

Q_1049 Contact Last Name

- Question Type: Basic
- Required: Yes
- Answer Type: Short Answer

Q_1050 Contact Title

- Question Type: Basic
- Required: No
- Answer Type: Short Answer

Q_562 Primary Contact Phone Number. (please include area code)

- Question Type: Basic
- Required: Yes
- Answer Type: Phone

- Q_1052** Additional Project Contact First Name
- Question Type: Basic
 - Required: No
 - Answer Type: Short Answer
- Q_970** Additional Project Contact Last Name
- Question Type: Basic
 - Required: No
 - Answer Type: Short Answer
- Q_1051** Additional Contact Title
- Question Type: Basic
 - Required: No
 - Answer Type: Short Answer
- Q_561** Additional Contact Email Address
- Question Type: Basic
 - Required: No
 - Answer Type: Email
- Q_930** Explain what makes your project a regional economic priority - for example creates jobs, economic investment, sustainability and community revitalization, government efficiency or consolidation etc.
- Question Type: Basic
 - Required: Yes
 - Answer Type: Long Rich Text (HTML)
 - Characters: 1 - 850
 - Scoring Tips: The REDC and Upstate Revitalization Initiative's (URI) are designed to support projects that will help transform the region's economy. Applicants seeking these resources should explain why the project is a priority for the region. Providing details on the impact of the project such as the ability to create net new high paying jobs, the extent of private sector support, the impact it has on the community, and how the project will advance, in a meaningful way, the implementation of the REDC/URI plans, will help the REDCs and state during review.
- Q_929** Current State of Project Development (i.e. planning, preliminary engineering, final design, etc. You may enter N/A for non-project related applications)
- Question Type: Basic
 - Required: Yes
 - Answer Type: Short Answer
- Q_975** Estimated Project Timeline: including project start/completion dates, estimates for design, permitting and construction or other major steps. (You may enter N/A for non-Project related applications)
- Question Type: Basic
 - Required: Yes
 - Answer Type: Long Rich Text (HTML)
 - Characters: 1 - 850
- Q_580** Provide a list of all federal, state, and local reviews, approvals, or permits needed or completed, including the dates when they are expected to be completed or were completed. If Not Applicable, indicate "NA".
- Question Type: Basic
 - Required: Yes
 - Answer Type: Long Answer
 - Characters: 1 - 400
- Q_549** Type of Applicant (select all that apply)
- Question Type: Basic
 - Required: Yes
 - Answer Type: Multi Choice
 - Choice Options: Federal, State, County, City, Town, Village, Tribal, School District, County or Town Improvement District, District Corporation, For-Profit, Not-For-Profit, Individual, S Corporation, C Corporation, IDA, LLC, LLP, Public Authority, Public Benefit Corp, Sole-Proprietorship, HDFC, BID, LP, Boards Of Cooperative Educational Services (BOCES), Fire District, Regional Planning and Development Board, Public Library, Association Library, College/University/Community College
- Q_546** Legal Name of Applicant
- Question Header: Applicant Information
 - Question Type: Basic
 - Required: Yes
 - Answer Type: Short Answer
 - Scoring Tips: If applying in the name of a business please type in the name as it appears on your business papers. If applying as an individual insert your name here.
- Q_3688** Contact Street Address
- Question Type: Basic
 - Required: Yes
 - Answer Type: Short Answer
- Q_3689** Contact City
- Question Type: Basic
 - Required: Yes
 - Answer Type: Short Answer
- Q_3690** Contact State
- Question Type: Basic
 - Required: Yes
 - Answer Type: State Dropdown
- Q_3691** Contact ZIP Code
- Question Type: Basic
 - Required: Yes
 - Answer Type: Short Answer
- Q_3692** Contact Email
- Question Type: Basic
 - Required: Yes
 - Answer Type: Email

Q_3693 Additional Contact Street Address

- Question Type: Basic
- Required: No
- Answer Type: Short Answer

Q_3694 Additional Contact City

- Question Type: Basic
- Required: No
- Answer Type: Short Answer

Q_3695 Additional Contact State

- Question Type: Basic
- Required: No
- Answer Type: State Dropdown

Q_3696 Additional Contact ZIP Code

- Question Type: Basic
- Required: No
- Answer Type: Short Answer

Q_3697 Additional Contact Telephone Number

- Question Type: Basic
- Required: No
- Answer Type: Phone

Q_4199 Please select the primary sector or characterization that best defines this project.

- Question Type: Basic
- Required: Yes
- Answer Type: Single Choice Dropdown
- Choice Options: Agriculture, Arts/Culture/Cultural Institutions, Biomedical/Medical, Community Development, Education/College/University, Energy, Environment, Financial Services, Food/Beverage, Healthcare, Hospitality, Housing, Industrial/Manufacturing, Information Technology Services/Communications, Infrastructure, Municipal/Government, Office, Research & Development, Tourism/Travel, Transportation, Water/Wastewater/Sewer, Waterfront Revitalization, Workforce Development, Business Development, Technology Commercialization

Q_4198 Please select the secondary sector or characterization that best defines this project.

- Question Type: Basic
- Required: Yes
- Answer Type: Single Choice Dropdown
- Choice Options: Agriculture, Arts/Culture/Cultural Institutions, Biomedical/Medical, Community Development, Education/College/University, Energy, Environment, Financial Services, Food/Beverage, Healthcare, Hospitality, Housing, Industrial/Manufacturing, Information Technology Services/Communications, Infrastructure, Municipal/Government, Office, Research & Development, Tourism/Travel, Transportation, Water/Wastewater/Sewer, Waterfront Revitalization, Workforce Development, Business Development, Technology Commercialization

Q_3656 Is the project included in a NY Rising Community Reconstruction Program plan or a NY Rising Countywide Resiliency Plan?

- Question Type: Basic
- Required: Yes
- Answer Type: Yes/No
- Scoring Tips:

Answering no to this question would mean that the applicant's project is not included in a New York Rising Community Reconstruction Program plan or a NY Rising Countywide Resiliency plan. NY Rising plans can be viewed at: <http://stormrecovery.ny.gov/nycrrfinal-plans>

Projects that are included in the New York Rising Community Reconstruction Program will priority consideration.

The New York Rising Community Reconstruction program was created to assist severely damaged New York Rising Communities and Counties to develop comprehensive and innovative rebuilding plans. The plans are driven by the needs of each community and developed by regional planning committees of community leaders, experts, and officials.

Q_3744 If the project is included in a NY Rising Community Reconstruction Program plan or a NY Rising Countywide Resiliency Plan, please indicate the planning committee name, project name, and location.

- Question Type: Basic
- Required: No
- Answer Type: Short Answer

Q_3762 Does your project directly address the needs of people in your region who are living in poverty and who seek resources for inclusion in the economic life of New York State?

- Question Type: Basic
- Required: Yes
- Answer Type: Yes/No
- Scoring Tips:

In 2013 Regional Councils developed Opportunity Agendas to ensure poor communities were included in the economic revitalization spurred by the work and the funding of the Regional Economic Development Councils. Whether they are workforce skills training and job linkage programs to opportunities created by REDC priority projects, infrastructure improvements eliminating restrictions to economic growth in these areas, social services to address challenges facing the long-term unemployed, or transportation assistance to reach newly created jobs, each Opportunity Agenda seeks to bolster economic productivity across New York State by helping these communities overcome barriers to economic success.

Please review your region's Opportunity Agenda by clicking on the appropriate link below.

OPPORTUNITY AGENDA:

North Country	Long Island
Mohawk Valley	Southern Tier
Capital Region	Central New York
Mid-Hudson	Finger Lakes
New York City	Western New York

Q_3763 How does your project seek to apply CFA funds for the purpose of eliminating barriers to skilled employment by poor people in your region, as identified by the Opportunity Agenda? Please describe any efforts to collaborate at the local or regional level (i.e. public, private, labor, philanthropic sectors).

- Question Type: Basic
- Required: No
- Answer Type: Long Rich Text (HTML)
- Characters: 0 - 850
- Scoring Tips:

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Please review your region's Opportunity Agenda by clicking on the appropriate link below, and explain how your project would use state dollars to eliminate barriers to the skilled labor market for unemployed and underemployed individuals living in poverty in your region. Please describe how your project relies, if at all, on collaboration at the local or regional level (i.e. public, private, labor, philanthropic sectors).

OPPORTUNITY AGENDA:

North Country	Long Island
Mohawk Valley	Southern Tier
Capital Region	Central New York

[Mid-Hudson](#) [Finger Lakes](#)
[New York City](#) [Western New York](#)

Q_3764 How does your project build workforce development programs, improve physical infrastructure, and/or establish social services that connect people living in poverty in your region with skilled employment, in correspondence with the economic revitalization priorities, distressed community targets, and the industry growth areas identified in the Opportunity Agenda and Strategic Plan?

- Question Type: Basic
- Required: No
- Answer Type: Long Rich Text (HTML)
- Characters: 0 - 850
- Scoring Tips:

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Q_3766 Is this a Global NY Project?

- Question Type: Basic
- Required: Yes
- Answer Type: Yes/No
- Scoring Tips:

In REDC Round IV, applicants may link project proposals to identified goals of their region's Global Marketing and Export Strategies through the Global NY initiative. REDCs will classify priority and other projects that serve to fulfill export growth objectives as outlined in their plans.

More Global NY information:

"Global NY"—to Create Jobs and Attract International Investment

Upstate NY was once a national leader in international trade and investment, and it can be again. Governor Cuomo will launch Global NY to accomplish two complementary economic growth objectives: attracting international investment and jobs to Upstate New York and providing New York businesses with the tools and assistance they need to export their products to the international marketplace. Global NY links the Governor's START-UP NY and Regional Economic Development Council initiatives. Through START-UP NY, the State has the opportunity to offer the powerful incentive of operating tax-free to attract global companies seeking to expand in the United States. The Regional Economic Development Councils hold the key to developing a 21st century export strategy based on each region's resources, assets and goals. New Yorkers depend on world markets. The state's export shipments in 2012 totaled \$81.4 billion, putting New York in the top three exporting states. Foreign investment and export-supported jobs linked to manufacturing account for close to 10 percent of New York's total private-sector employment, and more than 40,000 companies export from New York ports of entry. Of those, nearly 95 percent are small and medium-sized enterprises with fewer than 500 employees; most are exporting high-tech products and other manufactured goods to growing and well established markets such as Canada (the state's top export partner), Hong Kong, the United Kingdom, Switzerland, Israel, Germany, and Mexico. New York's strength in merchandise export performance relies on strong regional economies. While New York's #3 ranking among exporting states is impressive, the New NY can do even better.

REDCs Go Global: Regional Export Strategies

In 2014, the REDCs will be asked to develop and implement Global Marketing and Export Strategies, building foreign trade and investment approaches into their strategic regional planning efforts and thinking about how to improve efforts to "go global." The State will recognize and reward plans in REDC Round 4 that incorporate Global Marketing and Export Strategies. These strategies should be supported by detailed assessments of international commerce activity and identify new export opportunities while placing emphasis on regional economic supply chain strengths, such as advanced manufacturing and hightech services. Export markets are regional, and the Regional Economic Development Councils are ideally suited to reflect this reality. Widening the geographic lens in trade strategy development will allow REDCs to position their markets to better compete globally by assembling and aligning all related regional assets, such as key employers, top industries, workforce, higher education institutions and transportation infrastructure. Some regions are already leading the way. For example, Central New York—anchored by the Syracuse metropolitan area—has benefited from a partnership with the Brookings Institution that resulted in a coordinated regional Export Plan.

Q_3768 If this is a Global NY Project, please describe how this project relates to the identified goals of your region's Global Marketing and Export Strategies as part of the Global NY initiative?

- Question Type: Basic
- Required: No
- Answer Type: Long Rich Text (HTML)
- Characters: 0 - 850
- Scoring Tips:

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More Global Information:

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Q_4201 If Yes, please explain how your project impacts the Veterans' and military families in New York.

- Question Type: Basic
- Required: No
- Answer Type: Long Rich Text (HTML)
- Characters: 1 - 750

Q_6048 Does your project advance downtown revitalization?

- Question Type: Basic
- Required: Yes
- Answer Type: Yes/No
- Scoring Tips: If your project will advance downtown revitalization, identify the concepts that will be utilized as outlined in the [Downtown Revitalization Initiative](#).

Q_6047 If Yes, please detail how it will attract and retain residents, visitors and businesses and transform neighborhoods.

- Question Type: Basic
- Required: No
- Answer Type: Long Answer
- Characters: 1 - 600
- Scoring Tips: If your project will advance downtown revitalization, identify the concepts that will be utilized as outlined in the [Downtown Revitalization Initiative](#).

Q_575 Project Description. Concisely describe the project, indicating the location, what will be planned, designed, acquired, and/or constructed, the issues/opportunities to be addressed, and expected outcomes and deliverables. Additional details will be collected later in the application process.

- Question Header: Project Description
- Question Type: Basic
- Required: Yes

- Answer Type: Long Rich Text (HTML)
- Characters: 1 - 2000
- Scoring Tips: Please includes details relevant to all programs on this application. Programs on this application are: {{program_list}}

- Q_976** Statement of Need
- Question Type: Basic
 - Required: Yes
 - Answer Type: Long Rich Text (HTML)
 - Characters: 1 - 850
 - Scoring Tips: Provide a brief summary of the need for the project in the geographic area proposed, the project's financing needs, including funding gaps and, where applicable, describe the additional short and long term jobs that will be created through the development of the proposed project.
- Q_2366** How does your project align with the Regional Economic Development Council's Strategic Plan/Upstate Revitalization Initiative Plan? (strategic plans are located at <http://www.nyscfaprojectdata.ny.gov/>)
- Question Type: Basic
 - Required: Yes
 - Answer Type: Long Rich Text (HTML)
 - Characters: 1 - 850
 - Scoring Tips: Describe how the proposed project advances the REDC/URI plan for the region, specifically linking the project to the region's goals, strategies, and targeted industry clusters. A response to this question should directly and specifically link the project to a section or sections of REDC/URI plan for the region.
- Q_2364** What is the status of State and/or Federal Environmental Review? If review of the project is underway or completed pursuant to the State Environmental Quality Review Act (SEQRA) or National Environmental Policy Act (NEPA), please indicate the lead agency (if applicable).
- Question Type: Basic
 - Required: No
 - Answer Type: Short Answer
- Q_2362** If funding was awarded in prior CFA rounds, what were the CFA numbers for which funding was awarded? (separate multiple CFA numbers with commas)
- Question Header: Prior CFA Funding
 - Question Type: Basic
 - Required: No
 - Answer Type: Short Answer
- Q_5284** Attach 2013 financial documents
- For privately owned companies, IDAs, not-for-profits, educational institutions, start-ups, municipalities, or any business or organization other than publicly traded companies, please provide audited or reviewed financials, or compiled financials with signed tax returns, for 2013. For publicly traded companies, please provide Form 10-K for 2013.
- Question Header: REQUIRED SUPPORTING DOCUMENTATION
 - Question Type: Attachment
 - Required: Yes
 - Answer Type: Attachment
- Q_4163** Attach 2014 financial documents
- For privately owned companies, IDAs, not-for-profits, educational institutions, start-ups, municipalities, or any business or organization other than publicly traded companies, please provide audited or reviewed financials, or compiled financials with signed tax returns, for 2014. For publicly traded companies, please provide Form 10-K for 2014.
- Question Type: Attachment
 - Required: Yes
 - Answer Type: Attachment
- Q_5285** Attach 2015 financial documents
- For privately owned companies, IDAs, not-for-profits, educational institutions, start-ups, municipalities, or any business or organization other than publicly traded companies, please provide interim financials for 2015, certified by a company officer. For publicly traded companies, please provide the most recent Form 10-Q.
- Question Type: Attachment
 - Required: Yes
 - Answer Type: Attachment
- Q_2331** Attach an organizational chart and/or description of ownership structure including the percentage of ownership for each individual entity.
- Question Type: Attachment
 - Required: Yes
 - Answer Type: Attachment
 - Scoring Tips: For privately owned companies, IDAs, not-for-profits, educational institutions, start-ups, municipalities, or any business or organization other than publicly traded companies, please provide an organizational chart and/or description of ownership structure, including the percentage of ownership for each individual/entity. If the company is a parent, subsidiary and/or affiliate of another company, please provide a description of the relationship. Additional financial information may be requested
- Q_2333** If review of the project has been completed pursuant to State Environmental Quality Review Act (SEQRA) or National Environmental Policy Act (NEPA), please submit the Negative Declaration or Findings Statement, or Finding of No Significant Impact or Record of Decision.
- Question Type: Attachment
 - Required: No
 - Answer Type: Attachment
- Q_2332** Attach a short or long Environmental Assessment Form
- Project review pursuant to the State Environmental Quality Review Act (SEQRA) must be completed prior to the award of any state funds. For projects classified as Type I or Unlisted actions, submit a short or long Environmental Assessment Form. See "View Help" for links to forms.
- Question Type: Attachment
 - Required: No
 - Answer Type: Attachment
 - Scoring Tips: Information and forms can be found at <http://www.dec.ny.gov/permits/357.html> and <http://www.dec.ny.gov/permits/6191.html>. If you are a not-for-profit, please complete and attach the following form: <http://nyspark.com/grants/documents/cfa/FMBFormNEPGrants.pdf>.
- Q_3064** Net New Job Information
- Question Type: Standard Question
 - Required: No
 - Answer Type: Short Answer
 - Scoring Tips: 1. Enter the type of job by general category.
2. Enter the gross annual wages for each job type.
3. List the number of net new jobs. Please enter CUMULATIVE job totals, i.e. if there are 10 jobs being created each year for 5 years, enter as 10, 20, 30, 40, 50.
- Please note that if you are completing the URI Phase 1 - Intent to Propose, you are not required to complete the table below at this time as this information will be available to enter in during phase 2 of the application.
- Q_1339** Applicant website
- Question Type: Standard Question
 - Required: No

- Answer Type: URL

Q_740 What is the applicant's Federal Tax ID#?

- Question Type: Standard Question
- Required: Yes
- Answer Type: Integer
- Scoring Tips:

This is a Restricted Question. The dissemination of information provided in response to a Restricted Question is intended to be limited to the Economic Development Power Allocation Board, NYPA's Board of Trustees, and NYPA staff. If you need to disclose information you believe should be treated as confidential, please do so only in response to Restricted Questions. Also, please identify in the "Other Information" section of the CFA all responses to Restricted Questions that you believe contain confidential information. Once in NYPA's possession, this information will be accorded the protections to which it is entitled under New York law, including Public Officers Law Article 6 (Freedom of Information Law).

Q_595 Indicate the principal North American Industrial Classification System (NAICS) Code at the project location.

- Question Type: Standard Question
- Required: Yes
- Answer Type: Short Answer
- Scoring Tips:

<http://www.census.gov/cgi-bin/sssd/naics/naicsrsh?chart=2007>

Q_1142 Indicate the Primary North American Industrial Classification System (NAICS) Code at the PROJECT LOCATION.

- Question Type: Standard Question
- Required: Yes
- Answer Type: Short Answer
- Scoring Tips:

For help determining the NAICS Code, click [HERE](#).

Q_1075 Describe the ownership of the applicant's business including, if applicable, the names of principal owners:

- Question Type: Standard Question
- Required: Yes
- Answer Type: Long Answer
- Characters: any

Q_1076 Identify the applicant's parent and subsidiary companies (if none, please respond with N/A):

- Question Type: Standard Question
- Required: Yes
- Answer Type: Long Answer
- Characters: any

Q_900 Electric Utility Company Name

- Question Type: Standard Question
- Required: Yes
- Answer Type: Short Answer

Q_902 Natural Gas Utility Company Name

- Question Type: Standard Question
- Required: Yes
- Answer Type: Short Answer

Q_2221 Is the applicant an Empire Zone certified entity? If so, please provide the Empire Zone address location.

- Question Type: Standard Question
- Required: No
- Answer Type: Short Answer
- Scoring Tips:

Empire Zones are geographically defined areas within New York State. Qualifying businesses located within the zone are eligible for Empire Zone program tax benefits.

Note: The Empire Zones program is closed to new applicants.

Q_3134 Is a third party being used to complete this application such as consultant, accountant or attorney?

- Question Type: Standard Question
- Required: No
- Answer Type: Yes/No

Q_3136 If you are a third party completing this application you must disclose your name, company and contact information.

- Question Type: Standard Question
- Required: No
- Answer Type: Long Answer
- Characters: 0 - 100

Q_1409 What is the first project year? (e.g. the year equipment will be ordered or when first expenditures are expected to be made)

- Question Type: Standard Question
- Required: Yes
- Answer Type: Short Answer

Q_1410 Briefly describe what the project involves in terms of product(s) or services(s) that will be provided at the project location.

- Question Type: Standard Question
- Required: Yes
- Answer Type: Long Answer
- Characters: any

Q_1224 Have any expenditures for the project been made prior to the date of this application? If yes, explain.

- Question Type: Standard Question
- Required: Yes
- Answer Type: Short Answer
- Scoring Tips:

For assistance and information regarding this requirement contact your local Empire State Development Regional Office. <http://esd.ny.gov/RegionalOverviews.html>

Q_3006 Qualified Investments

- Question Type: Standard Question
- Required: No
- Answer Type: Money
- Scoring Tips: Excelsior Jobs Program: Qualified investments are tangible personal property, including a building or structural component of a building, owned by the applicant that is depreciable per IRC Section 164, has a useful life of 4 years or more, is acquired by purchase as defined in IRC Section 179(d), is located in NYS, and is placed in service on or after the date certified eligible for the Excelsior Jobs Program.

Q_3017 Qualified Investments Building Acquisition

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3030 Qualified Investments Building Acquisition

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3042 Qualified Investments Building Acquisition

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3007 Qualified Investments Year 1

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3008 Qualified Investments Year 1

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3009 Qualified Investments Year 1

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3010 Qualified Investments Year 1

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3012 Qualified Investments Year 1

- Question Type: Standard Question
- Required: No
- Answer Type: Money
- Scoring Tips:
- * Eligible investment for ESD Grant Funds; generally not eligible investment for Excelsior Jobs Program.

Q_3014 Qualified Investments Year 1

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3015 Qualified Investments Year 1

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3018 Qualified Investments Building Renovation Year 2

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3019 Qualified Investments New Construction Year 2

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3020 Qualified Investments Production Machinery Year 2

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3022 Qualified Investments Furniture, fixtures Year 2

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3024 Qualified Investments Land Acquisition * Year 2

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3027 Qualified Investments Demolition Year 2

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3028 Qualified Investments Year 2

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3031 Qualified Investments Building Renovation Year 3

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3032 Qualified Investments New Construction Year 3

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3033 Qualified Investments Production Machinery Year 3

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3034 Qualified Investments Furniture, fixtures Year 3

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3036 Qualified Investments Land Acquisition * Year 3

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3039 Qualified Investments Demolition Year 3

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3040 Qualified Investments Year 3

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3043 Qualified Investments Building Renovation Year 4

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3044 Qualified Investments New Construction Year 4

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3045 Qualified Investments Production Machinery Year 4

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3046 Qualified Investments Furniture, fixtures Year 4

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3048 Qualified Investments Land Acquisition * Year 4

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3050 Qualified Investments Demolition Year 4

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3051 Qualified Investments Year 4

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3053 Qualified Investments Building Acquisition

- Question Type: Standard Question
- Required: No
- Answer Type: Money

- Q_3054** Qualified Investments Building Renovation Year 5
- Question Type: Standard Question
 - Required: No
 - Answer Type: Money
- Q_3055** Qualified Investments New Construction Year 5
- Question Type: Standard Question
 - Required: No
 - Answer Type: Money
- Q_3056** Qualified Investments Production Machinery Year 5
- Question Type: Standard Question
 - Required: No
 - Answer Type: Money
- Q_3057** Qualified Investments Furniture, fixtures Year 5
- Question Type: Standard Question
 - Required: No
 - Answer Type: Money
- Q_3059** Qualified Investments Land Acquisition * Year 5
- Question Type: Standard Question
 - Required: No
 - Answer Type: Money
- Q_3061** Qualified Investments Demolition Year 5
- Question Type: Standard Question
 - Required: No
 - Answer Type: Money
- Q_3062** Qualified Investments Year 5
- Question Header: Project Costs by Year: Please enter the annual anticipated Project Costs based on the year that the investment will be made. These Project Costs should match the information in the Program Budget section.
 - Question Type: Standard Question
 - Required: No
 - Answer Type: Money
- Q_2195** Indicate how many existing full-time equivalent jobs the applicant employs in all NYS LOCATIONS.
- Question Header: Job Creation and Retention Questions: The following questions are for committed, direct jobs only. Note that if awarded funding, Applicant must document existing and new jobs via submission of NY-45 forms. Questions about other jobs, such as Indirect Jobs and Construction Jobs, follow this section.
 - Question Type: Standard Question
 - Required: Yes
 - Answer Type: Integer
 - Scoring Tips:
- A Full-time equivalent job equals any combination of two or more part-time jobs that, when combined together, constitute the equivalent of a job of at least 35 hours per week. NOTE: Your base employment for Excelsior is calculated using the prior 4 quarters from when you are accepted into the program.
- Q_2199** Indicate the average annual wage for existing full-time equivalent employees the applicant employs in all NYS Locations as of the date this application is finalized.
- Question Type: Standard Question
 - Required: No
 - Answer Type: Money
- Q_1365** Indicate how many of the total existing full-time equivalent employees in New York State are contract employees.
- Question Type: Standard Question
 - Required: No
 - Answer Type: Integer
 - Scoring Tips:
- A Full-time Contract Employee is a full-time private sector employee (or self-employed person) who is not on the applicant's payroll but who works for the applicant for a minimum of 35 hours per week providing services that would otherwise be provided by a Full-time Permanent Employee. The position held by a Full-time Contract Employee is a year round position.
- Q_2196** Indicate how many existing full-time equivalent jobs the applicant employs at all PROJECT LOCATION(S).
- Question Header: All PROJECT Locations
 - Question Type: Standard Question
 - Required: No
 - Answer Type: Integer
 - Scoring Tips:
- NOTE: A full-time equivalent job equals any combination of two or more part-time jobs that, when combined together, constitute the equivalent of a job of at least 35 hours per week. Please note if any of these positions are contract employees and if so, how many of the total are contract employees.
- Q_1186** Indicate the average annual wage for the employees at the Project Location as of the date this application is finalized.
- Question Type: Standard Question
 - Required: No
 - Answer Type: Integer
- Q_1366** Indicate how many of the total existing full-time equivalent employees at the Project Location are contract employees.
- Question Type: Standard Question
 - Required: No
 - Answer Type: Integer
 - Scoring Tips:
- A Full-time Contract Employee is a full-time private sector employee (or self-employed person) who is not on the applicant's payroll but who works for the applicant for a minimum of 35 hours per week providing services that would otherwise be provided by a Full-time Permanent Employee. The position held by a Full-time Contract Employee is a year round position.
- Q_1196** How many of the existing jobs at the project location(s) are at risk if the project does not go forward.
- Question Type: Standard Question
 - Required: No
 - Answer Type: Integer

• Scoring Tips:

"At Risk" shall mean a permanent Full-time employee position currently located in New York State that is found by ESD to be at risk of being lost or moved out of state based on compelling information provided by the applicant.

Q_1375 What percentage of the project's employees are residents of NYS?

- Question Type: Standard Question
- Required: Yes
- Answer Type: Short Answer

Q_4167 In the Table below, please indicate how many new full-time equivalent employees the company will create by general category/job type.

Definition of full-time equivalent employee: (1) a full-time, permanent, private-sector employee on the Recipient's payroll, who has worked at the Project Location for a minimum of 35 hours per week for not less than four consecutive weeks and who is entitled to receive the usual and customary fringe benefits extended by Recipient to other employees with comparable rank and duties; or (ii) two part-time, permanent, private-sector employees on Recipient's payroll, who have worked at the Project Location for a combined minimum of 35 hours per week for not less than four consecutive weeks and who are entitled to receive the usual and customary fringe benefits extended by Recipient to other employees with comparable rank and duties.

For the Excelsior Jobs Program: a full-time permanent employee must be on the payroll for at least six months of a year in order to qualify for benefits. Jobs transferred from employment with another business located in the State including from a related person in this State are not net new jobs for purposes of the employment commitment.

Indicate the year employment begins under Year 1 here:

- Question Header: NET NEW JOBS (DIRECT JOBS ONLY)
- Question Type: Standard Question
- Required: No
- Answer Type: Short Answer
- Scoring Tips: NOTE: The base employment for Excelsior is calculated using the prior 4 quarters from when you are accepted into the program.

Q_3065 Net New Job Information

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3066 Net New Job Information

- Question Type: Standard Question
- Required: No
- Answer Type: Integer

Q_3067 Net New Job Information

- Question Type: Standard Question
- Required: No
- Answer Type: Integer

Q_3068 Net New Job Information

- Question Type: Standard Question
- Required: No
- Answer Type: Integer

Q_3069 Net New Job Information

- Question Type: Standard Question
- Required: No
- Answer Type: Integer

Q_3070 Net New Job Information

- Question Type: Standard Question
- Required: No
- Answer Type: Integer

Q_3071 Net New Job Information Job Type/Category

- Question Type: Standard Question
- Required: No
- Answer Type: Short Answer

Q_3072 Net New Job Information 2 Avg Gross Wages/Job Type

- Question Type: Standard Question
- Required: No
- Answer Type: Money

Q_3073 Net New Job Information 2 Year 1 -

- Question Type: Standard Question
- Required: No
- Answer Type: Integer

Q_3074 Net New Job Information 2 Year 2 -

- Question Type: Standard Question
- Required: No
- Answer Type: Integer

Q_3075 Net New Job Information 2 Year 3 -

- Question Type: Standard Question
- Required: No
- Answer Type: Integer

Q_3076 Net New Job Information 2 Year 4 -

- Question Type: Standard Question
- Required: No
- Answer Type: Integer

- Q_3077** Net New Job Information 2 Year 5 -
- Question Type: Standard Question
 - Required: No
 - Answer Type: Integer
- Q_3078** Net New Job Information (Enter Cumulatively) Job Type/Category
- Question Type: Standard Question
 - Required: No
 - Answer Type: Short Answer
- Q_3079** Net New Job Information (Enter Cumulatively) 3 Avg Gross Wages/Job Type
- Question Type: Standard Question
 - Required: No
 - Answer Type: Money
- Q_3080** Net New Job Information (Enter Cumulatively) 3 Year 1 -
- Question Type: Standard Question
 - Required: No
 - Answer Type: Integer
- Q_3081** Net New Job Information (Enter Cumulatively) 3 Year 2 -
- Question Type: Standard Question
 - Required: No
 - Answer Type: Integer
- Q_3082** Net New Job Information (Enter Cumulatively) 3 Year 3 -
- Question Type: Standard Question
 - Required: No
 - Answer Type: Integer
- Q_3083** Net New Job Information (Enter Cumulatively) 3 Year 4 -
- Question Type: Standard Question
 - Required: No
 - Answer Type: Integer
- Q_3084** Net New Job Information (Enter Cumulatively) 3 Year 5 -
- Question Type: Standard Question
 - Required: No
 - Answer Type: Integer
- Q_3086** Net New Job Information (Enter Cumulatively) Job Type/Category
- Question Type: Standard Question
 - Required: No
 - Answer Type: Short Answer
- Q_3089** Net New Job Information (Enter Cumulatively) 4 Avg Gross Wages/Job Type
- Question Type: Standard Question
 - Required: No
 - Answer Type: Money
- Q_3090** Net New Job Information (Enter Cumulatively) 4 Year 1 -
- Question Type: Standard Question
 - Required: No
 - Answer Type: Integer
- Q_3091** Net New Job Information (Enter Cumulatively) 4 Year 2 -
- Question Type: Standard Question
 - Required: No
 - Answer Type: Integer
- Q_3092** Net New Job Information (Enter Cumulatively) 4 Year 3 -
- Question Type: Standard Question
 - Required: No
 - Answer Type: Integer
- Q_3093** Net New Job Information (Enter Cumulatively) 4 Year 4 -
- Question Type: Standard Question
 - Required: No
 - Answer Type: Integer
- Q_3094** Net New Job Information (Enter Cumulatively) 4 Year 5 -
- Question Type: Standard Question
 - Required: No
 - Answer Type: Integer
- Q_3095** Net New Job Information (Enter Cumulatively) Job Type/Category
- Question Type: Standard Question
 - Required: No
 - Answer Type: Short Answer
- Q_3096** Net New Job Information (Enter Cumulatively) 5 Avg Gross Wages/Job Type
- Question Type: Standard Question
 - Required: No
 - Answer Type: Money

- Q_3097** Net New Job Information (Enter Cumulatively) 5 Year 1 -
- Question Type: Standard Question
 - Required: No
 - Answer Type: Integer
- Q_3098** Net New Job Information (Enter Cumulatively) 5 Year 2 -
- Question Type: Standard Question
 - Required: No
 - Answer Type: Integer
- Q_3099** Net New Job Information (Enter Cumulatively) 5 Year 3 -
- Question Type: Standard Question
 - Required: No
 - Answer Type: Integer
- Q_3100** Net New Job Information (Enter Cumulatively) 5 Year 4 -
- Question Type: Standard Question
 - Required: No
 - Answer Type: Integer
- Q_3101** Net New Job Information (Enter Cumulatively) 5 Year 5 -
- Question Type: Standard Question
 - Required: No
 - Answer Type: Integer
- Q_1415** Indicate what the average percentage is of the applicants' total employees' gross wages paid in benefits (exclude mandated benefits such as Federal Insurance Contributions Act (FICA), Medicare tax, unemployment insurance or workers' compensation insurance.
- Question Type: Standard Question
 - Required: Yes
 - Answer Type: Short Answer
- Q_2372** Will the proposed project result in the creation of construction jobs? If so, estimate the number of construction jobs to be created. Enter zero if not applicable.
- Question Type: Standard Question
 - Required: Yes
 - Answer Type: Integer
- Q_3525** Do you conduct, or plan to conduct, research & development activities at this project location? Indicate Y/N. If "Y", please describe.
- Question Header: RESEARCH & DEVELOPMENT
 - Question Type: Standard Question
 - Required: Yes
 - Answer Type: Long Answer
 - Characters: any
 - Scoring Tips:
- http://www.taxalmanac.org/index.php/Internal_Revenue_Code/Sec_41_Credit_for_increasing_research_activities
- Q_3001** Research & Development
- Question Type: Standard Question
 - Required: No
 - Answer Type: Money
 - Scoring Tips: R&D Projected Expenditures (expenses that qualify under the federal R&D credit per IRC Section 41 and are attributed to activities conducted in NYS)
- Q_3002** Research & Development
- Question Type: Standard Question
 - Required: No
 - Answer Type: Money
- Q_3003** Research & Development
- Question Type: Standard Question
 - Required: No
 - Answer Type: Money
- Q_3004** Research & Development
- Question Type: Standard Question
 - Required: No
 - Answer Type: Money
- Q_3005** Research & Development
- Question Type: Standard Question
 - Required: No
 - Answer Type: Money
- Q_3526** Estimate the future annual real property taxes or annual PILOT payments based on the investments in the property. What are the annual savings on real property taxes resulting from a PILOT agreement based on the investments in the property?
- Question Header: REAL PROPERTY
 - Question Type: Standard Question
 - Required: No
 - Answer Type: Long Answer
 - Characters: any
 - Scoring Tips:
- PILOT: Payment In Lieu Of Taxes
- Q_1368** Please indicate the current annual real property taxes or PILOT payments.
- Question Type: Standard Question
 - Required: No

- Answer Type: Money
 - Scoring Tips:
- PILOT: Payment In Lieu Of Taxes

Q_1367 Does, or will, the applicant own the property(ies) or have a lease specifying that it will pay the property taxes to the taxing jurisdiction for this project location(s)?

- Question Type: Standard Question
- Required: Yes
- Answer Type: Single Choice Radio Button
- Choice Options: Yes, No, N/A

Q_1872 Pursuant to section 354(2) of the New York State economic development law: As the preparer of this application, I attest to being an authorized representative of the applicant and, by placing my name in the box below, I hereby: 1. Agree to allow the Department of Taxation and Finance to share tax information with the Department of Economic Development. However, any information shared as a result of this agreement shall not be available for disclosure or inspection under the State Freedom of Information law; 2. Agree to allow the Department of Labor to share tax and employer information with the Department of Economic Development. However, any information shared as a result of this agreement shall not be available for disclosure or inspection under the State Freedom of Information Law; 3. Agree to disqualify for empire zone benefits at any location or locations that qualify for Excelsior Jobs Program benefits if admitted into the excelsior jobs program; 4. Allow the Department and its agents access to any and all books and records the Department of Economic Development may require to monitor compliance; 5. Provide to the Department of Economic Development, upon its request, the information outlined in Section 354 (e) of Article 17 of the Economic Development Law; 6. Provide a clear and detailed presentation of all related persons as defined in subparagraph (c) of paragraph 3 of subsection (b) of section 485 of the Internal Revenue Code to the applicant to assure the Department of Economic Development that the jobs indicated in this application are not being shifted within the State; 7. Certify, under penalty of perjury, that the applicant is in substantial compliance with all environmental, worker protection, and local, state and federal tax laws.

- Question Header: Agreements - For Applicants To the Excelsior Jobs Program
 - Question Type: Standard Question
 - Required: Yes
 - Answer Type: Short Answer
 - Scoring Tips:
- see IRC SECTION 465 (B) (3) (C) – Related Person
http://esrd.ny.gov/BusinessPrograms/Data/Excelsior/050211_ExcelsiorStatutoryProvisions.pdf

Q_1038 By entering your name in the box below, you certify that you are authorized on behalf of the applicant and its governing body to submit this application. You further certify that all of the information contained in this Application and in all statements, data and supporting documents which have been made or furnished for the purpose of receiving assistance for the project described in this application, are true, correct and complete to the best of your knowledge and belief. You acknowledge that offering a written instrument knowing that the written instrument contains a false statement or false information, with the intent to defraud the State or any political subdivision, public authority or public benefit corporation of the State, with the knowledge or belief that it will be filed with or recorded by the State or any political subdivision, public authority or public benefit corporation of the State, constitutes a crime under New York State Law.

- Question Type: Certification
- Required: Yes
- Answer Type: Short Answer

Q_3713 Management

- Question Header: I. Assessment of Skilled Worker Shortfall
- Question Type: Workforce
- Required: No
- Answer Type: Short Answer

Q_3714 Computer and Mathematical

- Question Header: I. Assessment of Skilled Worker Shortfall
- Question Type: Workforce
- Required: No
- Answer Type: Short Answer

Q_3715 Production

- Question Header: I. Assessment of Skilled Worker Shortfall
- Question Type: Workforce
- Required: No
- Answer Type: Short Answer

Q_3716 Community and Social Services

- Question Header: I. Assessment of Skilled Worker Shortfall
- Question Type: Workforce
- Required: No
- Answer Type: Short Answer

Q_3717 Construction and Extraction

- Question Header: I. Assessment of Skilled Worker Shortfall
- Question Type: Workforce
- Required: No
- Answer Type: Short Answer

Q_3718 Life, Physical, and Social Science

- Question Header: I. Assessment of Skilled Worker Shortfall
- Question Type: Workforce
- Required: No
- Answer Type: Short Answer

Q_3719 Healthcare Practitioners and Technical

- Question Header: I. Assessment of Skilled Worker Shortfall
- Question Type: Workforce
- Required: No
- Answer Type: Short Answer

Q_3720 Installation, Maintenance, and Repair

- Question Header: I. Assessment of Skilled Worker Shortfall
- Question Type: Workforce
- Required: No
- Answer Type: Short Answer

Q_3721 Building and Grounds Cleaning and Maintenance

- Question Header: I. Assessment of Skilled Worker Shortfall
- Question Type: Workforce
- Required: No
- Answer Type: Short Answer

Q_3722 Food Preparation and Serving Related

- Question Header: I. Assessment of Skilled Worker Shortfall
- Question Type: Workforce
- Required: No

• Answer Type: Short Answer

Q_3723 Arts, Design, Entertainment, Sports, and Media
• Question Header: I. Assessment of Skilled Worker Shortfall
• Question Type: Workforce
• Required: No
• Answer Type: Short Answer

Q_3724 Protective Service
• Question Header: I. Assessment of Skilled Worker Shortfall
• Question Type: Workforce
• Required: No
• Answer Type: Short Answer

Q_3725 Legal
• Question Header: I. Assessment of Skilled Worker Shortfall
• Question Type: Workforce
• Required: No
• Answer Type: Short Answer

Q_3726 Sales and Related
• Question Header: I. Assessment of Skilled Worker Shortfall
• Question Type: Workforce
• Required: No
• Answer Type: Short Answer

Q_3727 Architecture and Engineering
• Question Header: I. Assessment of Skilled Worker Shortfall
• Question Type: Workforce
• Required: No
• Answer Type: Short Answer

Q_3728 Personal Care and Service
• Question Header: I. Assessment of Skilled Worker Shortfall
• Question Type: Workforce
• Required: No
• Answer Type: Short Answer

Q_3729 Healthcare Support
• Question Header: I. Assessment of Skilled Worker Shortfall
• Question Type: Workforce
• Required: No
• Answer Type: Short Answer

Q_3730 Transportation and Material Moving
• Question Header: I. Assessment of Skilled Worker Shortfall
• Question Type: Workforce
• Required: No
• Answer Type: Short Answer

Q_3731 Farming, Fishing, and Forestry
• Question Header: I. Assessment of Skilled Worker Shortfall
• Question Type: Workforce
• Required: No
• Answer Type: Short Answer

Q_3732 Business and Financial Operations
• Question Header: I. Assessment of Skilled Worker Shortfall
• Question Type: Workforce
• Required: No
• Answer Type: Short Answer

Q_3733 Education, Training, and Library
• Question Header: I. Assessment of Skilled Worker Shortfall
• Question Type: Workforce
• Required: No
• Answer Type: Short Answer

Q_3734 Office and Administrative Support
• Question Header: I. Assessment of Skilled Worker Shortfall
• Question Type: Workforce
• Required: No
• Answer Type: Short Answer

Q_3735 1st Most Common Recruitment Method
• Question Header: II. Worker Recruitment
• Question Type: Workforce
• Required: Yes
• Answer Type: Single Choice Dropdown
• Choice Options: None, In-house Recruitment (employee referrals / in-house applicants), Job Posting (company website / NYS DOL / online job boards / newspaper), Social Recruiting (LinkedIn/Twitter/Facebook), Talent Communities, Career Fairs (physical and virtual), Recruiters/Headhunters, NYS Career Center Services, Other (please specify)
• Scoring Tips: Please note that if you are completing the URI Phase 1 - Intent to Propose, you are not required to complete the table below at this time as this information will be available to enter in during phase 2 of the application.

Q_3738 1st Most Common Recruitment Method - Other
• Question Header: II. Worker Recruitment
• Question Type: Workforce
• Required: No
• Answer Type: Short Answer

Q 3741 1st Most Common Recruitment Method - Percentage of Use

- Question Header: II. Worker Recruitment
- Question Type: Workforce
- Required: Yes
- Answer Type: Integer

Q_3736 2nd Most Common Recruitment Method

- Question Header: II. Worker Recruitment
- Question Type: Workforce
- Required: Yes
- Answer Type: Single Choice Dropdown
- Choice Options: None, In-house Recruitment (employee referrals / in-house applicants), Job Posting (company website / NYS DOL / online job boards / newspaper), Social Recruiting (LinkedIn/Twitter/Facebook), Talent Communities, Career Fairs (physical and virtual), Recruiters/Headhunters, NYS Career Center Services, Other (please specify)

Q_3739 2nd Most Common Recruitment Method - Other

- Question Header: II. Worker Recruitment
- Question Type: Workforce
- Required: No
- Answer Type: Short Answer

Q_3742 2nd Most Common Recruitment Method - Percentage of Use

- Question Header: II. Worker Recruitment
- Question Type: Workforce
- Required: Yes
- Answer Type: Integer

Q_3737 3rd Most Common Recruitment Method

- Question Header: II. Worker Recruitment
- Question Type: Workforce
- Required: Yes
- Answer Type: Single Choice Dropdown
- Choice Options: None, In-house Recruitment (employee referrals / in-house applicants), Job Posting (company website / NYS DOL / online job boards / newspaper), Social Recruiting (LinkedIn/Twitter/Facebook), Talent Communities, Career Fairs (physical and virtual), Recruiters/Headhunters, NYS Career Center Services, Other (please specify)

Q_3740 3rd Most Common Recruitment Method - Other

- Question Header: II. Worker Recruitment
- Question Type: Workforce
- Required: No
- Answer Type: Short Answer

Q_3743 3rd Most Common Recruitment Method - Percentage of Use

- Question Header: II. Worker Recruitment
- Question Type: Workforce
- Required: Yes
- Answer Type: Integer