

## Program Questions: Excelsior Jobs Program

### Q\_41

Does this project predominantly involve any of the following activities at the project location, and will it meet the minimum job creation requirements OR the minimum job retention requirements in NYS? Please click on "Scoring Tips" for project activity definitions.

- (1) Manufacturing: minimum job creation = 5 net new jobs, OR minimum job retention = 5.
- (2) Scientific research and development: minimum job creation = 5 net new jobs, OR minimum job retention = 25.
- (3) Software development: minimum job creation = 5 net new jobs, OR minimum job retention = 25.
- (4) Agricultural production or support; minimum job creation = 5 net new jobs, OR minimum job retention = 25.
- (5) Back office operation: minimum job creation = 25 net new jobs, OR minimum job retention = 25.
- (6) Financial Services: minimum job creation = 25 net new jobs, OR minimum job retention = 25.
- (7) Distribution center: minimum job creation = 50 net new jobs, OR minimum job retention = 25.
- (8) Life Sciences: minimum job creation = 5 net new jobs, OR minimum job retention = 25.
- (9) Music production: minimum job creation = 5 net new jobs, OR minimum job retention = 25.
- (10) Entertainment company: minimum job creation = 100 net new jobs, OR minimum job retention = 25.

<https://csd.ny.gov/sites/default/files/Excelsior-Regs-2818.pdf>

- Question Type: Threshold
- Required: Yes
- Answer Type: Yes/No
- Question Requirements:

If the project activity does not meet one of the definitions as outlined, you are not eligible to participate in the Excelsior Jobs Program.

Excelsior Jobs Program Project Activity Definitions

<https://csd.ny.gov/sites/default/files/Excelsior-Regs-2818.pdf>

### Q\_1856

Are you a not-for-profit, municipality or public benefit corporation?

- Question Type: Threshold
- Required: Yes
- Answer Type: Yes/No
- Question Requirements:

If you are a not-for-profit entity, municipality or public benefit corporation you are not eligible to participate in the Excelsior Jobs Program.

### Q\_928

Project Street Address: Please input the project street address (**Street Number and Street Name only**).

If the project has multiple locations, please input the primary street address of the project. If the project does not have a definite street address, please input the approximate street address of the project (Street Number and Street Name only).

- Question Type: Location
- Required: Yes
- Answer Type: Short Answer

### Q\_565

Project City

- Question Type: Location
- Required: Yes
- Answer Type: Short Answer

### Q\_568

Project State

- Question Type: Location
- Required: Yes
- Answer Type: Single Choice Dropdown
- Choice Options: AA,AL,AK,AZ,AR,CA,CO,CT,DE,FL,GA,HI,ID,IL,IN,IA,KS,KY,LA,ME,MD,MA,MI,MN,MS,MO,MT,NE,NV,NH,NJ,NM,NY,NC,ND,OH,OK,OR,PA,RI,SC,SD,TN,TX,UT,VT,VA,WA,WV,WI,WY,AS,DC,FM,GU,MH,MP,PW,PR,VI
- Default Answer: AA

### Q\_572

Project Latitude (This question's value will be filled automatically, based on the project address, when the application is finalized.)

- Question Type: Location
- Required: No
- Answer Type: Decimal

### Q\_573

Project Longitude (This question's value will be filled automatically, based on the project address, when the application is finalized.)

- Question Type: Location
- Required: No
- Answer Type: Decimal

### Q\_1034

Project ZIP Code. (please use ZIP+4 if known)

- Question Type: Location
- Required: Yes
- Answer Type: Long Answer
- Characters: 1 - 10
- Question Requirements:

To locate a Zip Code, click [HERE](#)

### Q\_3527

US Congressional District where the project is located. (This question's value will be filled automatically, based on the project address, when the application is finalized.)

- Question Type: Location
- Required: No
- Answer Type: Single Choice Dropdown
- Choice Options: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25,26,27
- Question Requirements:  
To determine the US Congressional District, click [HERE](#)

### Q\_972

Project county or counties.

- Question Type: Location
- Required: Yes
- Answer Type: NYS County Multiple Choice

### Q\_184

NYS Assembly District where the project is located. (This question's value will be filled automatically, based on the project address, when the application is finalized.)

- Question Type: Location
- Required: No
- Answer Type: Integer

### Q\_190

NY Senate District where the project is located. (This question's value will be filled automatically, based on the project address, when the application is finalized.)

- Question Type: Location
- Required: No
- Answer Type: Integer

### Q\_556

Select an applicant ID type from the list below that you normally use to identify your organization on application forms.

- Question Type: Basic
- Required: Yes
- Answer Type: Multi Choice
- Choice Options: Charity Reg #, Duns Number, Federal Tax ID Number, NYS Unemployment Insurance Tax Number, NYS Vendor Identification Number (SFS), Employee Identification Number (EIN), Unique Entity Identifier (UEI)
- Question Requirements:  
Applicants will be required to provide the specified ID number upon request by the funding agencies.

### Q\_551

Applicant Street Address

- Question Type: Basic
- Required: Yes
- Answer Type: Short Answer

### Q\_552

Applicant City

- Question Type: Basic
- Required: Yes
- Answer Type: Short Answer

### Q\_553

Applicant State

- Question Type: Basic
- Required: Yes
- Answer Type: State Dropdown

### Q\_554

Applicant ZIP Code. (please use ZIP+4 if known)

- Question Type: Basic
- Required: Yes
- Answer Type: Long Answer
- Characters: 5 - 10
- Question Requirements:  
To look up a zip code, click [HERE](#)

### Q\_651

Applicant Telephone Number (please include area code)

- Question Type: Basic
- Required: Yes
- Answer Type: Phone

### Q\_555

Applicant Email Address

- Question Type: Basic
- Required: Yes
- Answer Type: Email

### Q\_547

Contact First Name

- Question Type: Basic
- Required: Yes
- Answer Type: Short Answer

#### Q\_1049

Contact Last Name

- Question Type: Basic
- Required: Yes
- Answer Type: Short Answer

#### Q\_1050

Contact Title

- Question Type: Basic
- Required: No
- Answer Type: Short Answer

#### Q\_562

Primary Contact Phone Number. (please include area code)

- Question Type: Basic
- Required: Yes
- Answer Type: Phone

#### Q\_1052

Additional Project Contact First Name

- Question Type: Basic
- Required: No
- Answer Type: Short Answer

#### Q\_970

Additional Project Contact Last Name

- Question Type: Basic
- Required: No
- Answer Type: Short Answer

#### Q\_1051

Additional Contact Title

- Question Type: Basic
- Required: No
- Answer Type: Short Answer

#### Q\_561

Additional Contact Email Address

- Question Type: Basic
- Required: No
- Answer Type: Email

#### Q\_929

Current State of Project Development (i.e. planning, preliminary engineering, final design, etc. You may enter N/A for non-project related applications)

- Question Type: Basic
- Required: Yes
- Answer Type: Short Answer

#### Q\_975

Estimated Project Timeline: include project start/completion dates, estimates for design, permitting and construction or other major steps.

- Question Type: Basic
- Required: Yes
- Answer Type: Long Rich Text (HTML)
- Characters: 1 - 850

#### Q\_580

Provide a list of all federal, state, and local reviews, approvals, or permits needed or completed, including the dates when they are expected to be completed or were completed. If Not Applicable, indicate "NA".

- Question Type: Basic
- Required: Yes
- Answer Type: Long Answer
- Characters: 1 - 400

#### Q\_549

Type of Applicant (select all that apply)

- Question Type: Basic
- Required: Yes
- Answer Type: Multi Choice
- Choice Options: Federal, State, County, City, Town, Village, Tribal, School District, County or Town Improvement District, District Corporation, For-Profit, Not-For-Profit, Individual, S Corporation, C Corporation, IDA, LDC, LLC, LLP, Public Authority, Public Benefit Corp, Sole-Proprietorship, BID, LP, Boards Of Cooperative Educational Services (BOCES), Fire District, Regional Planning and Development Board, Public Library, Association Library, College/University/Community College

#### Q\_12603

Is the applicant a DBA?

- Question Type: Basic
- Required: Yes
- Answer Type: Yes/No
- This is a conditional question.
  1. If Yes is selected then Q\_550 will be displayed

### Q\_550

What is the applicant's DBA name?

- Question Type: Basic
- Required: No
- Answer Type: Short Answer
- This is a conditional question based on the answer to [Q\\_12603](#). This question displays when selecting the answer: "Yes"

### Q\_546

Organization Legal Name

- Question Header: Applicant Information
- Question Type: Basic
- Required: Yes
- Answer Type: Short Answer
- Question Requirements:

If applying in the name of a business please type in the name as it appears on your business papers. If applying as an individual insert your name here.

### Q\_3688

Contact Street Address

- Question Type: Basic
- Required: Yes
- Answer Type: Short Answer

### Q\_3689

Contact City

- Question Type: Basic
- Required: Yes
- Answer Type: Short Answer

### Q\_3690

Contact State

- Question Type: Basic
- Required: Yes
- Answer Type: State Dropdown

### Q\_3691

Contact ZIP Code (please use ZIP+4 if known)

- Question Type: Basic
- Required: Yes
- Answer Type: Short Answer

### Q\_3692

Contact Email

- Question Type: Basic
- Required: Yes
- Answer Type: Email

### Q\_3693

Additional Contact Street Address

- Question Type: Basic
- Required: No
- Answer Type: Short Answer

### Q\_3694

Additional Contact City

- Question Type: Basic
- Required: No
- Answer Type: Short Answer

### Q\_3695

Additional Contact State

- Question Type: Basic
- Required: No
- Answer Type: State Dropdown

### Q\_3696

Additional Contact ZIP (please use ZIP+4 if known)

- Question Type: Basic
- Required: No
- Answer Type: Short Answer

### Q\_3697

Additional Contact Telephone Number (please include area code)

- Question Type: Basic
- Required: No
- Answer Type: Phone

## Q\_4199

Please select the primary sector or characterization that best defines this project.

- Question Type: Basic
- Required: Yes
- Answer Type: Single Choice Dropdown
- Choice Options: Agriculture, Arts/Culture/Cultural Institutions, Biomedical/Medical, Community Development, Education/College/University, Energy, Environment, Financial Services, Food/Beverage, Healthcare, Historic Preservation, Hospitality, Housing, Industrial/Manufacturing, Information Technology Services/Communications, Infrastructure, Municipal/Government, Office, Recreation, Research & Development, Tourism/Travel, Transportation, Water/Wastewater/Sewer, Waterfront Revitalization, Workforce Development, Business Development, Technology Commercialization

## Q\_4198

Please select the secondary sector or characterization that best defines this project.

- Question Type: Basic
- Required: Yes
- Answer Type: Single Choice Dropdown
- Choice Options: Agriculture, Arts/Culture/Cultural Institutions, Biomedical/Medical, Community Development, Education/College/University, Energy, Environment, Financial Services, Food/Beverage, Healthcare, Historic Preservation, Hospitality, Housing, Industrial/Manufacturing, Information Technology Services/Communications, Infrastructure, Municipal/Government, Office, Research & Development, Tourism/Travel, Transportation, Water/Wastewater/Sewer, Waterfront Revitalization, Workforce Development, Business Development, Technology Commercialization

## Q\_575

Project Description. Concisely describe the project, indicating the location, what will be planned, designed, acquired, and/or constructed, the issues/opportunities to be addressed, and expected outcomes and deliverables. Additional details will be collected later in the application process.

- Question Header: Project Description
- Question Type: Basic
- Required: Yes
- Answer Type: Long Rich Text (HTML)
- Characters: 1 - 1200
- Question Requirements:

Please include details relevant to all programs on this application. Programs on this application are: {{program\_list}}

## Q\_976

Statement of need: Provide a brief summary of the need for the project in the geographic area proposed and the project's financing needs, including funding gaps of the proposed project.

- Question Type: Basic
- Required: Yes
- Answer Type: Long Rich Text (HTML)
- Characters: 1 - 850
- Question Requirements:

Provide a brief summary of the need for the project in the geographic area proposed, the project's financing needs, including funding gaps and, where applicable, describe the additional short and long term jobs that will be created through the development of the proposed project.

## Q\_12606

Does this project require State and/or Federal Environmental Review?

- Question Type: Basic
- Required: Yes
- Answer Type: Yes/No
- This is a conditional question.
  1. If **Yes** is selected then these questions will be displayed:
    - [Q\\_2364](#)
    - [Q\\_12607](#)

## Q\_2364

What is the status of State and/or Federal Environmental Review?

- Question Type: Basic
- Required: No
- Answer Type: Short Answer
- This is a conditional question based on the answer to [Q\\_12606](#). This question displays when selecting the answer: "Yes"

## Q\_12625

Has the applicant or project been awarded funding in prior CFA rounds?

- Question Header: Prior CFA Funding
- Question Type: Basic
- Required: Yes
- Answer Type: Yes/No
- This is a conditional question.
  1. If **Yes** is selected then [Q\\_2362](#) will be displayed

## Q\_2362

What were the CFA numbers for which funding was awarded? (separate multiple CFA numbers with commas)

- Question Type: Basic
- Required: No
- Answer Type: Short Answer
- This is a conditional question based on the answer to [Q\\_12625](#). This question displays when selecting the answer: "Yes"

## Q\_930

Explain what makes your project a regional economic priority - for example creates jobs, economic investment, sustainability and community revitalization, government efficiency or consolidation etc.

- Question Type: REDC
- Required: Yes
- Answer Type: Long Answer
- Characters: 1 - 1000
- Question Requirements:

The REDC and Upstate Revitalization Initiative's (URI) are designed to support projects that will help transform the region's economy. Applicants seeking these resources should explain why the project is a priority for the region. Providing details on the impact of the project such as the ability to create net new high paying jobs, the extent of private sector support, the impact it has on the community, and how the project will advance, in a meaningful way, the implementation of the REDC/URI plans, will help the REDCs and state during review.

### Q\_2366

How does your project align with the Regional Economic Development Council's Strategic Plan/Upstate Revitalization Initiative Plan? (strategic plans are located at <https://regionalcouncils.ny.gov/>)

- Question Type: REDC
- Required: Yes
- Answer Type: Long Answer
- Characters: 1 - 1000
- Question Requirements:

Describe how the proposed project advances the REDC/URI plan for the region, specifically linking the project to the region's goals, strategies, and targeted industry clusters. A response to this question should directly and specifically link the project to a section or sections of REDC/URI plan for the region.

### Q\_2195

Indicate how many existing full-time equivalent jobs the applicant employs in all NYS LOCATIONS.

- Question Type: Jobs
- Required: Yes
- Answer Type: Integer
- Question Requirements:

A Full-time equivalent job equals any combination of two or more part-time jobs that, when combined together, constitute the equivalent of a job of at least 35 hours per week. NOTE: Your base employment for Excelsior is calculated using the prior 4 quarters from when you are accepted into the program.

### Q\_2199

Indicate the average annual wage for existing full-time equivalent employees the applicant employs in all NYS Locations as of the date this application is finalized.

- Question Type: Jobs
- Required: Yes
- Answer Type: Money

### Q\_1365

Indicate how many of the total existing full-time equivalent employees in New York State are contract employees.

- Question Type: Jobs
- Required: Yes
- Answer Type: Integer
- Question Requirements:

A **Full-time Contract Employee** a full-time private sector employee (or self-employed person) who is not on the Recipient's payroll but who works exclusively for the Recipient at the project location for a minimum of 35 hours per week for not less than four consecutive weeks, providing services that would otherwise be provided by a Full-time Permanent Employee. The position held by a Full-time Contract Employee must be a year-round position.

### Q\_14039

Of the existing full-time equivalent jobs the applicant employs in all NYS LOCATIONS please indicate how many part-time jobs (less than 35 hours per week) the applicant employs in all NYS LOCATIONS?

- Question Type: Jobs
- Required: Yes
- Answer Type: Integer

### Q\_2196

Indicate how many existing full-time equivalent jobs the applicant employs at all PROJECT LOCATION(S).

- Question Type: Jobs
- Required: Yes
- Answer Type: Integer
- Question Requirements:

NOTE: A full-time equivalent job equals any combination of two or more part-time jobs that, when combined together, constitute the equivalent of a job of at least 35 hours per week. Please note if any of these positions are contract employees and if so, how many of the total are contract employees.

### Q\_1186

Indicate the average annual wage for the employees at the Project Location as of the date this application is finalized.

- Question Type: Jobs
- Required: Yes
- Answer Type: Money

### Q\_1196

How many of the existing jobs at the project location(s) are at risk if the project does not go forward.

- Question Type: Jobs
- Required: Yes
- Answer Type: Integer
- Question Requirements:

"At Risk" shall mean a permanent Full-time employee position currently located in New York State that is found by ESD to be at risk of being lost or moved out of state based on compelling information provided by the applicant.

### Q\_2175

What percentage of the project's employees are/will be residents of New York State?

- Question Type: Jobs
- Required: Yes
- Answer Type: Integer

### Q\_1366

Indicate how many of the total existing full-time equivalent employees at the Project Location are contract employees.

- Question Type: Jobs
- Required: Yes
- Answer Type: Integer

- Question Requirements:

A **Full-time Contract Employee** is a full-time private sector employee (or self-employed person) who is not on the Recipient's payroll but who works exclusively for the Recipient at the project location for a minimum of 35 hours per week for not less than four consecutive weeks, providing services that would otherwise be provided by a Full-time Permanent Employee. The position held by a Full-time Contract Employee must be a year-round position.

## Q\_14040

Of the existing full-time equivalent jobs the applicant employs in all PROJECT LOCATIONS please indicate how many part-time jobs (less than 35 hours per week) the applicant employs in all PROJECT LOCATIONS?

- Question Type: Jobs
- Required: Yes
- Answer Type: Integer

## Q\_3064

Net New Job Information (Enter Cumulatively) 1. Enter the type of job by general category.

2. Enter the gross annual wages for each job type.

3. List the number of net new jobs. Please enter CUMULATIVE job totals, i.e. if there are 10 jobs being created each year for 5 years, enter as 10, 20, 30, 40, 50.

Please note that if you are completing the URI Phase 1 - Intent to Propose, you are not required to complete the table below at this time as this information will be available to enter in during phase 2 of the application.

- Question Type: Jobs
- Required: No
- Answer Type: Short Answer

## Q\_3065

Net New Job Information

- Question Type: Jobs
- Required: No
- Answer Type: Money

## Q\_3066

Net New Job Information

- Question Type: Jobs
- Required: No
- Answer Type: Integer

## Q\_3067

Net New Job Information

- Question Type: Jobs
- Required: No
- Answer Type: Integer

## Q\_3068

Net New Job Information

- Question Type: Jobs
- Required: No
- Answer Type: Integer

## Q\_3069

Net New Job Information

- Question Type: Jobs
- Required: No
- Answer Type: Integer

## Q\_3070

Net New Job Information

- Question Type: Jobs
- Required: No
- Answer Type: Integer

## Q\_3071

Net New Job Information Job Type/Category

- Question Type: Jobs
- Required: No
- Answer Type: Short Answer

## Q\_3072

Net New Job Information 2 Avg Gross Wages/Job Type

- Question Type: Jobs
- Required: No
- Answer Type: Money

## Q\_3073

Net New Job Information 2 Year 1 -

- Question Type: Jobs
- Required: No
- Answer Type: Integer

## Q\_3074

Net New Job Information 2 Year 2 -

- Question Type: Jobs
- Required: No
- Answer Type: Integer

### Q\_3075

Net New Job Information 2 Year 3 -

- Question Type: Jobs
- Required: No
- Answer Type: Integer

### Q\_3076

Net New Job Information 2 Year 4 -

- Question Type: Jobs
- Required: No
- Answer Type: Integer

### Q\_3077

Net New Job Information 2 Year 5 -

- Question Type: Jobs
- Required: No
- Answer Type: Integer

### Q\_3078

Net New Job Information (Enter Cumulatively) Job Type/Category

- Question Type: Jobs
- Required: No
- Answer Type: Short Answer

### Q\_3079

Net New Job Information (Enter Cumulatively) 3 Avg Gross Wages/Job Type

- Question Type: Jobs
- Required: No
- Answer Type: Money

### Q\_3080

Net New Job Information (Enter Cumulatively) 3 Year 1 -

- Question Type: Jobs
- Required: No
- Answer Type: Integer

### Q\_3081

Net New Job Information (Enter Cumulatively) 3 Year 2 -

- Question Type: Jobs
- Required: No
- Answer Type: Integer

### Q\_3082

Net New Job Information (Enter Cumulatively) 3 Year 3 -

- Question Type: Jobs
- Required: No
- Answer Type: Integer

### Q\_3083

Net New Job Information (Enter Cumulatively) 3 Year 4 -

- Question Type: Jobs
- Required: No
- Answer Type: Integer

### Q\_3084

Net New Job Information (Enter Cumulatively) 3 Year 5 -

- Question Type: Jobs
- Required: No
- Answer Type: Integer

### Q\_3086

Net New Job Information (Enter Cumulatively) Job Type/Category

- Question Type: Jobs
- Required: No
- Answer Type: Short Answer

### Q\_3089

Net New Job Information (Enter Cumulatively) 4 Avg Gross Wages/Job Type

- Question Type: Jobs
- Required: No
- Answer Type: Money



**Q\_3090**

Net New Job Information (Enter Cumulatively) 4 Year 1 -

- Question Type: Jobs
- Required: No
- Answer Type: Integer

**Q\_3091**

Net New Job Information (Enter Cumulatively) 4 Year 2 -

- Question Type: Jobs
- Required: No
- Answer Type: Integer

**Q\_3092**

Net New Job Information (Enter Cumulatively) 4 Year 3 -

- Question Type: Jobs
- Required: No
- Answer Type: Integer

**Q\_3093**

Net New Job Information (Enter Cumulatively) 4 Year 4 -

- Question Type: Jobs
- Required: No
- Answer Type: Integer

**Q\_3094**

Net New Job Information (Enter Cumulatively) 4 Year 5 -

- Question Type: Jobs
- Required: No
- Answer Type: Integer

**Q\_3095**

Net New Job Information (Enter Cumulatively) Job Type/Category

- Question Type: Jobs
- Required: No
- Answer Type: Short Answer

**Q\_3096**

Net New Job Information (Enter Cumulatively) 5 Avg Gross Wages/Job Type

- Question Type: Jobs
- Required: No
- Answer Type: Money

**Q\_3097**

Net New Job Information (Enter Cumulatively) 5 Year 1 -

- Question Type: Jobs
- Required: No
- Answer Type: Integer

**Q\_3098**

Net New Job Information (Enter Cumulatively) 5 Year 2 -

- Question Type: Jobs
- Required: No
- Answer Type: Integer

**Q\_3099**

Net New Job Information (Enter Cumulatively) 5 Year 3 -

- Question Type: Jobs
- Required: No
- Answer Type: Integer

**Q\_3100**

Net New Job Information (Enter Cumulatively) 5 Year 4 -

- Question Type: Jobs
- Required: No
- Answer Type: Integer

**Q\_3101**

Net New Job Information (Enter Cumulatively) 5 Year 5 -

- Question Header: In the Table below, provide a breakdown by general category/job type to indicate how many new full-time equivalent employees the company will create cumulatively by year (using the definition in the question above). The total in the bottom right-hand corner needs to equal the number in the subsequent question that follows this table.
  - 1) Enter the type of job by general category.
  - 2) Enter the average gross annual wages for each job type.
  - 3) Enter CUMULATIVE job totals in the table below. Cumulative job totals mean that each subsequent year in the chart includes jobs created in all prior years. The job number in the bottom right-hand corner on the chart is the full number of jobs created over all five years and needs to equal the number in the subsequent question that follows this table.

i.e. if there are 10 jobs being created each year for 5 years in one category, enter 10 for year 1; 20 for year 2; 30 for year 3; 40 for year 4; 50 for year 5.

If awarded, your company or entity will be held to the job creation commitments as outlined in the table below and question above. For grants, should you fail to meet the job creation commitments, recapture provisions may apply. For Excelsior, each years job commitment is evaluated separately to determine if tax credits can be issued.

- Question Type: Jobs
- Required: No
- Answer Type: Integer

#### Q\_7506

Indicate how many new full-time equivalent employees (using the definitions at the top of the page) the company will create over 5 years. Please ensure this number is the same as the cumulative total number of jobs you entered for year 5 from the Net New Jobs table above this.

If awarded, your company or entity will be held to the job creation commitments as outlined in this question and table below. For grants, should you fail to meet the job creation commitments, recapture provisions may apply. For Excelsior, each years job commitment is evaluated separately to determine if tax credits can be issued.

- Question Type: Jobs
- Required: Yes
- Answer Type: Integer

#### Q\_14397

What percentage of the project's net-new employees will work remotely (in part or fully)? If none, then enter 0 (zero).

- Question Type: Jobs
- Required: Yes
- Answer Type: Integer

#### Q\_4167

Indicate the year employment begins under Year 1 for your project for the Net New Job table above.

- Question Type: Jobs
- Required: Yes
- Answer Type: Integer
- Question Requirements:

Please reference job definitions at the top of this page.

The base employment for Excelsior is calculated using the prior 4 quarters from when you are accepted into the program.

#### Q\_1415

Indicate what the average percentage is of the applicants' total employees' gross wages paid in benefits (exclude mandated benefits such as Federal Insurance Contributions Act (FICA), Medicare tax, unemployment insurance or workers' compensation insurance).

- Question Type: Jobs
- Required: Yes
- Answer Type: Integer

#### Q\_2372

Will the proposed project result in the creation of construction jobs? If so, estimate the number of construction jobs to be created.

Enter zero if not applicable.

- Question Type: Jobs
- Required: Yes
- Answer Type: Integer

#### Q\_12172

Attach 2020 financial documents.

For privately owned companies, IDAs, not-for-profits, educational institutions, start-ups, municipalities, or any business or organization other than publicly traded companies, please provide audited or reviewed financials, or compiled financials with signed tax returns, for 2020. For publicly traded companies please provide Form 10-K for 2020.

- Question Type: Attachment
- Required: Yes
- Answer Type: Attachment
- Question Requirements:

Financial statements should be audited or reviewed. If the statements are only compiled, they must be accompanied by copies of signed Federal tax returns (3 yrs). Financial statements should be provided by the parent company or any individual owning 50% or greater of the Applicant) unless the Applicant prepares separate audited or reviewed financial statements or files separate tax returns from the parent.

For information about this requirement, contact your local ESD Regional Office. <https://esd.ny.gov/regions>

#### Q\_12593

Attach 2021 financial documents.

For privately owned companies, IDAs, not-for-profits, educational institutions, start-ups, municipalities, or any business or organization other than publicly traded companies, please provide audited or reviewed financials, or compiled financials with signed tax returns, for 2021. For publicly traded companies please provide Form 10-K for 2021.

- Question Type: Attachment
- Required: Yes
- Answer Type: Attachment
- Question Requirements:

Financial statements should be audited or reviewed. If the statements are only compiled, they must be accompanied by copies of signed Federal tax returns (3 yrs). Financial statements should be provided by the parent company or any individual owning 50% or greater of the Applicant) unless the Applicant prepares separate audited or reviewed financial statements or files separate tax returns from the parent.

For information about this requirement, contact your local ESD Regional Office. <https://esd.ny.gov/regions>

#### Q\_13592

Attach 2022 financial documents

For privately owned companies, IDAs, not-for-profits, educational institutions, start-ups, municipalities, or any business or organization other than publicly traded companies, please provide audited or reviewed financials, or compiled financials with signed tax returns, for 2022. For publicly traded companies, please provide Form 10-K for 2022.

- Question Type: Attachment
- Required: Yes
- Answer Type: Attachment
- Question Requirements:

Financial statements should be audited or reviewed. If the statements are only compiled, they must be accompanied by copies of signed Federal tax returns (3 yrs). Financial statements should be provided by the parent company or any individual owning 50% or greater of the Applicant) unless the Applicant prepares separate audited or reviewed financial statements or files separate tax returns from the parent.

For information about this requirement, contact your local ESD Regional Office. <https://esd.ny.gov/regions>

### Q\_13593

Attach interim financials for 2023

For privately owned companies, IDAs, not-for-profits, educational institutions, start-ups, municipalities, or any business or organization other than publicly traded companies, please provide interim financials for 2023, certified by a company officer. For publicly traded companies, please provide the most recent Form 10-Q.

- Question Type: Attachment
- Required: Yes
- Answer Type: Attachment

### Q\_6946

Please provide Letters of Support for your project (if applicable). All letters should be scanned into a single PDF file and their total size cannot exceed 30 Megabytes (MB).

- Question Type: Attachment
- Required: No
- Answer Type: Attachment

### Q\_2331

Attach an organizational chart and/or description of ownership structure including the percentage of ownership for each individual entity.

- Question Type: Attachment
- Required: Yes
- Answer Type: Attachment
- Question Requirements:

For privately owned companies, IDAs, not-for-profits, educational institutions, start-ups, municipalities, or any business or organization other than publicly traded companies, please provide an organizational chart and/or description of ownership structure, including the percentage of ownership for each individual/entity. If the company is a parent, subsidiary and/or affiliate of another company, please provide a description of the relationship. Additional financial information may be requested

### Q\_2333

If review of the project has been completed pursuant to State Environmental Quality Review Act (SEQRA) or National Environmental Policy Act (NEPA), please submit the Negative Declaration or Findings Statement, or Finding of No Significant Impact or Record of Decision.

- Question Type: Attachment
- Required: No
- Answer Type: Attachment

### Q\_2332

Attach a short or long Environmental Assessment Form

Project review pursuant to the State Environmental Quality Review Act (SEQRA) must be completed prior to the award of any state funds. For projects classified as Type I or Unlisted actions, submit a short or long Environmental Assessment Form. See "View Help" for links to forms.

- Question Type: Attachment
- Required: No
- Answer Type: Attachment
- Question Requirements:

Information and forms can be found at <https://www.dec.ny.gov/permits/357.html>. If you are a not-for-profit, please complete and attach the following form: <https://parks.ny.gov/documents/grants/EnvironmentalReviewFormNotforProfits2021.pdf>.

### Q\_1339

Applicant website

- Question Header: Company/Applicant Questions
- Question Type: Standard Question
- Required: No
- Answer Type: URL

### Q\_740

What is the applicant's Federal Tax ID#?

- Question Header: Company/Applicant Questions
- Question Type: Standard Question
- Required: Yes
- Answer Type: Integer
- Question Requirements:

This is a Restricted Question. The dissemination of information provided in response to a Restricted Question is intended to be limited to the Economic Development Power Allocation Board, NYPA's Board of Trustees, and NYPA staff. If you need to disclose information you believe should be treated as confidential, please do so only in response to Restricted Questions. Also, please identify in the "Other Information" section of the CFA all responses to Restricted Questions that you believe contain confidential information. Once in NYPA's possession, this information will be accorded the protections to which it is entitled under New York law, including Public Officers Law Article 6 (Freedom of Information Law).

### Q\_595

Indicate the principal North American Industrial Classification System (NAICS) Code of the Company.

- Question Header: Company/Applicant Questions
- Question Type: Standard Question
- Required: Yes
- Answer Type: Integer
- Question Requirements:

Please reference the most recent NAICS code file: [NAICS](#).

### Q\_1142

Indicate the Primary North American Industrial Classification System (NAICS) Code associated with the activity of the business at the project location.

- Question Header: Company/Applicant Questions
- Question Type: Standard Question
- Required: Yes
- Answer Type: Integer
- Question Requirements:

For help determining the NAICS Code, click [HERE](#).

### Q\_1075

Describe the ownership of the applicant's business including, if applicable, the names of principal owners:

- Question Header: Company/Applicant Questions
- Question Type: Standard Question
- Required: Yes
- Answer Type: Long Answer
- Characters: 0 - 800

## Q\_1076

Identify the applicant's parent and subsidiary companies (if none, please respond with N/A):

- Question Header: Company/Applicant Questions
- Question Type: Standard Question
- Required: Yes
- Answer Type: Long Answer
- Characters: 0 - 500

## Q\_900

Electric Utility Company Name

- Question Header: Company/Applicant Questions
- Question Type: Standard Question
- Required: Yes
- Answer Type: Short Answer

## Q\_902

Natural Gas Utility Company Name

- Question Header: Company/Applicant Questions
- Question Type: Standard Question
- Required: Yes
- Answer Type: Short Answer

## Q\_2221

Is the applicant an Empire Zone certified entity? If so, please provide the Empire Zone address location.

- Question Header: Company/Applicant Questions
- Question Type: Standard Question
- Required: No
- Answer Type: Short Answer
- Question Requirements:

Empire Zones are geographically defined areas within New York State. Qualifying businesses located within the zone are eligible for Empire Zone program tax benefits.

**Note:** The Empire Zones program is closed to new applicants.

## Q\_3134

A third party completing this application is required to disclose their name, company and contact name. Is a third party completing this application?

- Question Header: Company/Applicant Questions
- Question Type: Standard Question
- Required: Yes
- Answer Type: Yes/No
- This is a conditional question.
  1. If **Yes** is selected then **Q\_3136** will be displayed

## Q\_3136

Provide the third party name and contact info.

- Question Header: Company/Applicant Questions
- Question Type: Standard Question
- Required: Yes
- Answer Type: Long Answer
- Characters: 0 - 100
- This is a conditional question based on the answer to [Q\\_3134](#). This question displays when selecting the answer: "**Yes**"

## Q\_1410

Briefly describe what the project involves in terms of product(s) or services(s) that will be provided at the project location.

- Question Header: General Project Questions
- Question Type: Standard Question
- Required: Yes
- Answer Type: Long Answer
- Characters: 0 - 2000

## Q\_1224

Have any expenditures for the project been made prior to the date of this application? If yes, explain.

- Question Header: General Project Questions
- Question Type: Standard Question
- Required: Yes
- Answer Type: Short Answer

## Q\_12654

Has the applicant applied for and/or been awarded funding from other New York State or local entities for this project?

- Question Header: Project Funding and Finance Questions
- Question Type: Standard Question
- Required: Yes
- Answer Type: Yes/No
- This is a conditional question.
  1. If **Yes** is selected then these questions will be displayed:
    - [Q\\_12655](#)
    - [Q\\_13264](#)

## Q\_12655

Please detail the funding applied to for this project and the entity administering the funding. Do not include funding that has been awarded.

- Question Header: Project Funding and Finance Questions

- Question Type: Standard Question
- Required: Yes
- Answer Type: Long Answer
- Characters: 1 - 850
- This is a conditional question based on the answer to [Q\\_12654](#). This question displays when selecting the answer: "Yes"

## Q\_13264

Please detail the funding awarded to this project and the entity administering the funding.

- Question Header: Project Funding and Finance Questions
- Question Type: Standard Question
- Required: Yes
- Answer Type: Long Answer
- Characters: 0 - 850
- This is a conditional question based on the answer to [Q\\_12654](#). This question displays when selecting the answer: "Yes"

## Q\_13265

Has the applicant applied to and/or been awarded funding from a local IDA?

- Question Header: Project Funding and Finance Questions
- Question Type: Standard Question
- Required: Yes
- Answer Type: Yes/No
- This is a conditional question.
  1. If Yes is selected then these questions will be displayed:
    - [Q\\_13266](#)
    - [Q\\_13267](#)

## Q\_13266

Please detail the funding applied for this project and the entity administering the funding. Do not include funding that has been awarded.

- Question Header: Project Funding and Finance Questions
- Question Type: Standard Question
- Required: Yes
- Answer Type: Long Answer
- Characters: 0 - 850
- This is a conditional question based on the answer to [Q\\_13265](#). This question displays when selecting the answer: "Yes"

## Q\_13267

Please detail the funding awarded to this project and the entity administering the funding.

- Question Header: Project Funding and Finance Questions
- Question Type: Standard Question
- Required: Yes
- Answer Type: Long Answer
- Characters: 0 - 850
- This is a conditional question based on the answer to [Q\\_13265](#). This question displays when selecting the answer: "Yes"

## Q\_11965

Does this project meet the definition of an Excelsior Jobs Program green project per the program regulations?

- Question Header: Green Project Questions
- Question Type: Standard Question
- Required: Yes
- Answer Type: Yes/No
- This is a conditional question.
  1. If Yes is selected then [Q\\_11967](#) will be displayed

## Q\_11967

If this is an Excelsior green project, please describe how this project specifically meets the requirements set forth in the green project definition.

- Question Header: Green Project Questions
- Question Type: Standard Question
- Required: No
- Answer Type: Long Answer
- Characters: 0 - 750
- This is a conditional question based on the answer to [Q\\_11965](#). This question displays when selecting the answer: "Yes"

## Q\_3006

Qualified Investments

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0
- Question Requirements: Excelsior Jobs Program: Qualified investments are tangible personal property, including a building or structural component of a building, owned by the applicant that is depreciable per IRC Section 164, has a useful life of 4 years or more, is acquired by purchase as defined in IRC Section 179(d), is located in NYS, and is placed in service on or after the date certified eligible for the Excelsior Jobs Program.

## Q\_3017

Qualified Investments Building Acquisition

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

## Q\_3030

Qualified Investments Building Acquisition

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

## Q\_3042

Qualified Investments Building Acquisition

- Question Type: Standard Question

- Required: Yes
- Answer Type: Money
- Default Answer: 0

### **Q\_3007**

Qualified Investments Year 1

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

### **Q\_3008**

Qualified Investments Year 1

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

### **Q\_3009**

Qualified Investments Year 1

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

### **Q\_3010**

Qualified Investments Year 1

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

### **Q\_3012**

Qualified Investments Year 1

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0
- Question Requirements:
  - \* Eligible investment for ESD Grant Funds; generally not eligible investment for Excelsior Jobs Program.

### **Q\_3014**

Qualified Investments Year 1

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

### **Q\_3015**

Qualified Investments Year 1

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

### **Q\_3018**

Qualified Investments Building Renovation Year 2

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

### **Q\_3019**

Qualified Investments New Construction Year 2

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

### **Q\_3020**

Qualified Investments Production Machinery Year 2

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

### **Q\_3022**

Qualified Investments Furniture, fixtures Year 2

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money

- Default Answer: 0

#### **Q\_3024**

Qualified Investments Land Acquisition \* Year 2

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

#### **Q\_3027**

Qualified Investments Demolition Year 2

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

#### **Q\_3028**

Qualified Investments Year 2

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

#### **Q\_3031**

Qualified Investments Building Renovation Year 3

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

#### **Q\_3032**

Qualified Investments New Construction Year 3

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

#### **Q\_3033**

Qualified Investments Production Machinery Year 3

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

#### **Q\_3034**

Qualified Investments Furniture, fixtures Year 3

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

#### **Q\_3036**

Qualified Investments Land Acquisition \* Year 3

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

#### **Q\_3039**

Qualified Investments Demolition Year 3

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

#### **Q\_3040**

Qualified Investments Year 3

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

#### **Q\_3043**

Qualified Investments Building Renovation Year 4

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

**Q\_3044**

Qualified Investments New Construction Year 4

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

**Q\_3045**

Qualified Investments Production Machinery Year 4

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

**Q\_3046**

Qualified Investments Furniture, fixtures Year 4

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

**Q\_3048**

Qualified Investments Land Acquisition \* Year 4

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

**Q\_3050**

Qualified Investments Demolition Year 4

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

**Q\_3051**

Qualified Investments Year 4

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

**Q\_3053**

Qualified Investments Building Acquisition

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

**Q\_3054**

Qualified Investments Building Renovation Year 5

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

**Q\_3055**

Qualified Investments New Construction Year 5

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

**Q\_3056**

Qualified Investments Production Machinery Year 5

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

**Q\_3057**

Qualified Investments Furniture, fixtures Year 5

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

**Q\_3059**

Qualified Investments Land Acquisition \* Year 5



- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

### Q\_3061

Qualified Investments Demolition Year 5

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

### Q\_3062

Qualified Investments Year 5

- Question Header: Project Costs by Year: Please enter the annual anticipated Project Costs based on the year that the investment will be made. These Project Costs should match the information in the Program Budget section.
- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- Default Answer: 0

### Q\_12273

Will this project include the applicant undertaking or sponsoring new child care services for its employees?

- Question Header: Childcare Questions
- Question Type: Standard Question
- Required: Yes
- Answer Type: Yes/No
- This is a conditional question.
- 1. If **Yes** is selected then these questions will be displayed:
  - [Q\\_12274](#)
  - [Q\\_12281](#)
  - [Q\\_12282](#)
  - [Q\\_12283](#)
  - [Q\\_12284](#)
  - [Q\\_12285](#)

### Q\_12274

Please provide a summary of the project, including the location, hours of operation, and specific services to be provided. In the qualified investments table below, include your anticipated child care capital expenses in the applicable categories by year.

- Question Header: Childcare Questions
- Question Type: Standard Question
- Required: Yes
- Answer Type: Long Answer
- Characters: 0 - 2000
- This is a conditional question based on the answer to [Q\\_12273](#). This question displays when selecting the answer: "Yes"

### Q\_12281

Childcare Capital Expense- Year 1

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- This is a conditional question based on the answer to [Q\\_12273](#). This question displays when selecting the answer: "Yes"
- Default Answer: 0
- Question Requirements:
 

**In the table below, 'Qualified Investments-Childcare Capital Expenses', separate your anticipated child care capital expenses from other project costs.**

### Q\_12282

Childcare Capital Expense- Year 2

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- This is a conditional question based on the answer to [Q\\_12273](#). This question displays when selecting the answer: "Yes"
- Default Answer: 0

### Q\_12283

Childcare Capital Expense- Year 3

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- This is a conditional question based on the answer to [Q\\_12273](#). This question displays when selecting the answer: "Yes"
- Default Answer: 0

### Q\_12284

Childcare Capital Expense- Year 4

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- This is a conditional question based on the answer to [Q\\_12273](#). This question displays when selecting the answer: "Yes"
- Default Answer: 0

### Q\_12285

Childcare Capital Expense- Year 5

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- This is a conditional question based on the answer to [Q\\_12273](#). This question displays when selecting the answer: "Yes"
- Default Answer: 0

### Q\_12275

Will this project incur net new childcare services expenses (non-capital)?

- Question Header: Childcare Questions
- Question Type: Standard Question
- Required: Yes
- Answer Type: Yes/No
- This is a conditional question.
  1. If Yes is selected then these questions will be displayed:
    - [Q\\_12276](#)
    - [Q\\_12277](#)
    - [Q\\_12278](#)
    - [Q\\_12279](#)
    - [Q\\_12280](#)

- Question Requirements:

If yes, please fill out the Net New Childcare Expenditures Table.

"Net new child care services expenditures" means the calculation of new, annual participant expenditures on child care services whether internal or provided by a third party (including coverage for full or partial discount of employee rates), minus any revenues received by the participant through a third-party operator (i.e. rent paid to the participant by the child care provider) or employees and may be further defined by the commissioner in regulations. For the purposes of this definition, expenditures for child care services that a participant has incurred prior to admission to this program shall not be eligible for the credit.

## Q\_12276

New New Childcare Expenditures- Year1

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- This is a conditional question based on the answer to [Q\\_12275](#). This question displays when selecting the answer: "Yes"
- Default Answer: 0

## Q\_12277

Net New Childcare Expenditures- Year 2

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- This is a conditional question based on the answer to [Q\\_12275](#). This question displays when selecting the answer: "Yes"
- Default Answer: 0

## Q\_12278

Net New Childcare Expenditures- Year 3

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- This is a conditional question based on the answer to [Q\\_12275](#). This question displays when selecting the answer: "Yes"
- Default Answer: 0

## Q\_12279

Net New Childcare Expenditures- Year 4

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- This is a conditional question based on the answer to [Q\\_12275](#). This question displays when selecting the answer: "Yes"
- Default Answer: 0

## Q\_12280

Net New Childcare Expenditures- Year 5

- Question Type: Standard Question
- Required: Yes
- Answer Type: Money
- This is a conditional question based on the answer to [Q\\_12275](#). This question displays when selecting the answer: "Yes"
- Default Answer: 0

## Q\_14398

Do you wish to learn more about incentives for establishing or expanding childcare services on site or nearby?

- Question Type: Standard Question
- Required: Yes
- Answer Type: Yes/No

## Q\_14323

Does your company take advantage of or is considering taking advantage of employer provided childcare federal and state credits?

- Question Header: Responses to the following two questions will not affect potential ESD incentives, but rather are intended to inform New York State strategy as we try to improve access to affordable childcare for your workers and all others in New York.
- Question Type: Standard Question
- Required: Yes
- Answer Type: Yes/No

## Q\_14324

Does your company offer or is your company considering offering dependent care flexible spending accounts?

- Question Header: Responses to the following two questions will not affect potential ESD incentives, but rather are intended to inform New York State strategy as we try to improve access to affordable childcare for your workers and all others in New York.
- Question Type: Standard Question
- Required: Yes
- Answer Type: Yes/No

## Q\_3525

Do you conduct, or plan to conduct, research & development activities at this project location? Indicate Y/N. If "Y", please describe.

- Question Header: RESEARCH & DEVELOPMENT
- Question Type: Standard Question
- Required: Yes
- Answer Type: Long Answer
- Characters: any
- Question Requirements:  
<https://www.irs.gov/pub/irs-pdf/6765.pdf>

### Q\_3001

Research & Development

- Question Type: Standard Question
- Required: No
- Answer Type: Money
- Question Requirements: R&D Projected Expenditures (expenses that qualify under the federal R&D credit per IRC Section 41 and are attributed to activities conducted in NYS)

### Q\_3002

Research & Development

- Question Type: Standard Question
- Required: No
- Answer Type: Money

### Q\_3003

Research & Development

- Question Type: Standard Question
- Required: No
- Answer Type: Money

### Q\_3004

Research & Development

- Question Type: Standard Question
- Required: No
- Answer Type: Money

### Q\_3005

Research & Development

- Question Type: Standard Question
- Required: No
- Answer Type: Money

### Q\_3526

Estimate the future annual real property taxes or annual PILOT payments based on the investments in the property. What are the annual savings on real property taxes resulting from a PILOT agreement based on the investments in the property?

- Question Header: REAL PROPERTY
- Question Type: Standard Question
- Required: No
- Answer Type: Long Answer
- Characters: any
- Question Requirements:

PILOT: Payment In Lieu Of Taxes

### Q\_1368

Please indicate the current annual real property taxes or PILOT payments.

- Question Header: REAL PROPERTY
- Question Type: Standard Question
- Required: No
- Answer Type: Money
- Question Requirements:

PILOT: Payment In Lieu Of Taxes

### Q\_1367

Does, or will, the applicant own the property(ies) or have a lease specifying that it will pay the property taxes to the taxing jurisdiction for this project location(s)?

- Question Type: Standard Question
- Required: Yes
- Answer Type: Single Choice Radio Button
- Choice Options: Yes, No, N/A

### Q\_1872

Pursuant to section 354(2) of the New York State economic development law: As the preparer of this application, I attest to being an authorized representative of the applicant and, by placing my name in the box below, I hereby: 1. Agree to allow the Department of Taxation and Finance to share tax information with the Department of Economic Development. However, any information shared as a result of this agreement shall not be available for disclosure or inspection under the State Freedom of Information law; 2. Agree to allow the Department of Labor to share tax and employer information with the Department of Economic Development. However, any information shared as a result of this agreement shall not be available for disclosure or inspection under the State Freedom of Information Law; 3. Agree to disqualify for empire zone benefits at any location or locations that qualify for Excelsior Jobs Program benefits if admitted into the excelsior jobs program; 4. Allow the Department and its agents access to any and all books and records the Department of Economic Development may require to monitor compliance; 5. Provide to the Department of Economic Development, upon its request, the information outlined in Section 354 (c) of Article 17 of the Economic Development Law; 6. Provide a clear and detailed presentation of all related persons as defined in subparagraph (c) of paragraph 3 of subsection (b) of section 465 of the Internal Revenue Code to the applicant to assure the Department of Economic Development that the jobs indicated in this application are not being shifted within the State; 7. Certify, under penalty of perjury, that the applicant is in substantial compliance with all environmental, worker protection, and local, state and federal tax laws.

- Question Header: Agreements - For Applicants To The Excelsior Jobs Program
- Question Type: Standard Question
- Required: Yes
- Answer Type: Short Answer
- Question Requirements:

see IRC SECTION 465 (B) (3) (C) – Related Person

<https://esd.ny.gov/excelsior-jobs-program>

### Q\_1038

By entering your name in the box below, you certify that you are authorized on behalf of the applicant and its governing body to submit this application. You further certify that all of the information contained in this Application and in all statements, data and supporting documents which have been made or furnished for the purpose of receiving assistance for the project described in this application, are true, correct and complete to the best of your knowledge and belief. You acknowledge that offering a written instrument knowing that the written instrument contains a false statement or false information, with the intent to defraud the State or any political subdivision, public authority or public benefit corporation of the State, with the knowledge or belief that it will be filed with or recorded by the State or any political subdivision, public authority or public benefit corporation of the State, constitutes a crime under New York State Law.

- Question Type: Certification
- Required: Yes
- Answer Type: Short Answer